



IN MAY, BARCELONA WILL INAUGURATE AN EXHIBITION DEDICATED TO BARGAINS OF MEDIUM LENGTH AND LARGE YACHTS

by **Claudia Rotella**

Barcelona Yacht Brokerage is the name of the first International Bargain Boat Show, which is organised and promoted by the Fira de Barcelona's Boat Show and which will be held from the 12th to the 16th May in the Moll de la Fusta in Port Vell. This event aims to promote sales of bargain boats and provide an outlet for the medium length and large boats of companies dedicated to nautical activity.

Next May's Port Vell exhibition will feature recreational sail and powerboats, of between 12 and 30 metres in length, owned by brokers. There will also be companies offering specialised nautical insurance, sports marinas, equipment for boats, charters and other. Visitors will be able to see around a hundred boats and purchase them directly from brokers housed in the Port Vell facilities.

The organisers of Barcelona Yacht Brokerage consider the May dates to be

appropriate for the purchase of bargain boats, since those interested will be able to enjoy them in the spring and summer months. They also maintain that this fair will be well received by nautical enthusiasts, since the bargain market has a high demand. The majority of exhibits will be models that manufacturers have in stock and therefore will be reduced in price.

Barcelona Yacht Brokerage is a trade show of Fira de Barcelona, the leading organiser of industrial and professional exhibitions in Spain and one of the first four in Europe in number of events.

Nautical Forum 2005

The day before the Barcelona Yacht Brokerage opens its doors, i.e. the 11th of May, the Nautical Forum 2005 will take place,

where institutions, organisations, associations, federations, companies from the sports and recreational boating sector, representatives of sports marinas, service providers, facilities, etc. will meet up.

The Nautical Forum will be divided into four conferences and a round table, which will cover diverse topics related to the situation of the sector, boat tax laws and other subjects such as financing the purchase of a boat.

The aim of this professional forum, organised by the Boat Show with the collaboration of ADIN, is to establish a dialogue between the main agents in the nautical sector and cover issues that affect this industry. The venue for the Nautical Forum will be Fira de Barcelona's Gran Vía M2 (L'H) exhibition centre and the sessions will take place from 10 a.m. to 6 p.m.

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